

Determining the budget for your landscape is a very important process.
At the risk of 'scaring you away' before we have gotten you very excited about a new landscape, we feel it is important to educate you about the true costs of your dream before you get too far along in the process. This will really help streamline the design process and ultimately save money and time by being able to create the right design the first time.

Our costs are very competitive for the quality of the work performed and the service that we offer. We work diligently to keep our overhead and all the costs associated with running a business to a minimum.
Despite our efforts, this being a low margin business, we are fortunate when we earn $10 \%$ net profit at the end of the year. When this goal is achieved, we split this profit with our employees.

## ROUGH OVERALL SQUARE FOOTAGE(SFT) COSTS, including design \& installation

Demo, Planting, Lawn, Irrigation Only

## Softscape

Inc. planting \& step stones, boulders, etc.

## Typical Yard

Inc. softscape \& avg. amount of hardscape
More Complex with More Hardscape
\$6.5 to \$8.5/sft
\$7.5 to \$12/sft
\$11 to \$16/sft
\$20 to \$30/sft \& Beyond

If even a phased approach to the installation of your landscape is out of your budge, please check out our lower cost (about \$3/sft), more restrictive program NaturalFrontYards.com.

## Design only costs:

typical designer rates are around \$80/hr
average front yard design costs range from \$1000 to \$2000
average backyard design costs range from $\$ 2000$ to $\$ 3000$

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Abbreviation Key
sft = square footage
Inft = lineal feet
hr = hour
\(6^{\prime}=6\) feet
\(22 "=22\) inches
gal = gallon
trans. \(=\) transformer
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## DEMOLITION \& ROUGH GRADE

DRAINAGE

## ELECTRICAL

Lay Elec.Conduit
Outlet

## CARPENTRY

Decks
Arbors
Fencing
Gates
Screens/Trellis
Repairs/Misc
Certified Sustainably Harvested

## PATIOS/PATHS

Gold or Grey Fines
Gravel
Flagstone in Sand, fines joints
Flagstone in Sand, groundcover
Flagstone in Concrete
Flagstone Over Existing Concrete
Concrete
Concrete Steps/Landings
Pavers
Pavers Over Existing Concrete
TurfBlock/Stone
Pervious Pavers
Bricks in Sand
Bricks in Concrete
Bricks Over Existing Concrete
Recycled Concrete/Urbanite
Staining \& Other Concrete Resurfacing
Asphalt
Playground Poured in Place

## WALLS

Wood
Sonoma Fieldstone
Stacked Recycled Concrete
Stacked Flag/ Ledgerstone
Stacked Block
Concrete Block
Brick
Poured Earth
Poured Concrete
Stucco Fence
Columns
Caps
Veneer
Built-in-BBQs

## Approximate Costs

\$40/hr + hauling; $\$ .50$ to $\$ 1.5 / \mathrm{sft}$
\$320 downspout to a drywell
\$14/Inft
\$350 each
\$20 to \$23/sft + benches, steps
$\$ 20$ to $\$ 30 / \mathrm{sft}$
\$36/Inft for 6' tall
\$250 each
\$16/sft + gates

Add $\$ 1 / \mathrm{sft}$ or $\$ 1 / \mathrm{lnft}$ to above pricing
\$8.8/sft inc. excavation \& borders
\$6.5/sft inc. excavation \& borders
\$19/sft Ariz \& \$20/sft full range Conn inc. excavation
\$17/sft Ariz \& \$18/sft f.r. Conn + planting \& irrigation
\$33/sft Ariz \& \$34/sft f.r. Conn inc. excavation
\$20/sft Ariz \& \$21/sft f.r. Conn + crack isolation
\$14/sft plain; \$15/sft color; \$16.5/sft aggregate; \$19/sft stamped; \$16/sft pervious w/color inc. exca. $\$ 425$ for 3'x3' raised landing; \$130 for each 3' wide step \$18/sft inc. excavation
$\$ 12.5 / \mathrm{sft}$ in sand, generally no demo or excavation needed
\$16.5/sft inc. excavation + irrigation \& planting
\$22.5/sft inc. excavation
\$18/sft inc. excavation
\$34/sft inc. excavation
\$13/sft in sand \& \$20/sft in mortar, no demo or exca \$17.5/sft inc. excavation
\$3 to \$13/sft
\$8/sft inc. excavation
\$20/sft inc. excavation \& borders
\$38/sft rdwd \& \$35/sft PT inc. grading \& drainage \$45/sft inc. grading \& drainage \$26/sft
\$80/sft Ariz \& \$88/sft Conn inc. grading
\$43/sft inc.grading \& drainage
\$68/sft inc. grading, drainage \& stucco + cap
$\$ 45 / \mathrm{sft}$ single $\& \$ 75 / \mathrm{sft}$ double + grading
\$70/sft 9" wide
\$64/sft 8" wide + color
\$51/sft 9" wide
4'Tx22"W: \$1350 stucco or \$2000 flag veneer + cap
\$40/sft random Ariz; \$30/sft pre-cut Ariz; \$37/sft El Dorado
\$35/vertical sft Ariz. Flagstone;
\$8000 to \$15,000

RAISED VEGETABLE BEDS
DRY CREEKS

## FOUNTAINS

## BORDERS

## LAWNS \& MEADOWS

Synthetic

## SOIL PREPARATION

Soil Prep by Yard

## BOULDERS

## STEPPING STONES

## PLANTS

Plants
Trees
Vines
Planting Only
Pots
Root Barrier
IRRIGATION
Backflow Devices
Hose Bibbs
Timers
Drip
Inline Drip
Sprinklers
Shut-off Valves
Irrigation Boxes
Misc. Irrigation

## LIGHTING

Traditional
LED
X10 Remote

## MULCH

Tan Bark
Wood Chips
Shredded
Shredded on Hills
Playground Fiber

## MISC

Wrought Iron Fences
Wrought Iron Gates
Chain Link Fence
Timber Steps
Hourly Rates
\$30/stt
\$9/sft inc. excavation
\$200 to \$300/stt
\$5/lnft 1x4polywog; \$6/lnft 2x4 rdwd; \$6.5/lnft Trex
$\$ 1.9$ to $\$ 3 / \mathrm{sft}$
\$16/sft inc. excavation
\$1 to \$2/sft
\$100/yard using onsite soil
\$75 small; \$140 med; \$220 large Sonoma
\$15/Inft Ariz \& \$17/Inft Conn single spaced, no lawn
conditional 4 month warranty on plants \& 1 year for trees \$17/ 1 gal; $\$ 48 / 5$ gal; $\$ 150 / 15$ gal shrub
\$95/ 5 gal; $\$ 170 / 15$ gal; $\$ 350 / 24$ " box; $\$ 1060 / 36$ " box
$\$ 48 / 1$ gal; $\$ 75 / 5 \mathrm{gal}$
no warranty: $\$ 5.5 / 1$ gal; $\$ 13 / 5$ gal; $\$ 60 / 15$ gal tree
$\$ 90$ each + cost of pot, plants \& irrigation
$\$ 21$ / Inft for 24" deep + root pruning
\$220 each
\$370 each inc. some mainline
\$260/ 6 station; \$340/ 9 sta.; \$420/ 12 sta. + outdoors
\$5.8/emitter inc. drip valve
$\$ 1.1 /$ sft inc. drip valve + raised beds
\$1.3/sft lawn; \$2.2/sft 6" pop-ups; \$3.2/sft 12" pop-ups
\$21 each
$\$ 150$ each
\$400 trans.; $\$ 115$ path \& up Its; $\$ 160$ down; $\$ 190$ wall \$350 trans.; \$200 path; \$200 up; \$230 down; \$250 wall $\$ 300$ inc. timer
\$1/sft inc. newspaper
$\$ .88 /$ sft inc. newspaper
$\$ .88 /$ sft inc. newspaper
\$1.60/sft inc. newspaper \& jute
$\$ 3.40 /$ sft inc. fabric \& 5 " of fiber
$\$ 17 / \mathrm{sft}$, ie 6' tall $\times 50$ ' long $=300 \mathrm{sft} @ \$ 17 / \mathrm{sft}=\$ 5100$
$\$ 60 / \mathrm{sft}$, ie. 4 ' wide $\times 5$ ' tall gate $=20 \mathrm{sft} @ \$ 60 / \mathrm{sft}=\$ 1200$ \$4.5/sft
\$37/Inft redwood + if walls needed
\$40/hr laborer; \$50/hr mason; \$60/hr carpenter

